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Invitation to apply for participation

Competitive dialogue – Norwegian Procurement
regulations part III

AI applications for prostate and breast pathology
diagnostics in Helse Sør-Øst



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1. General information

Sykehuspartner Hospital Trust (SPHF), acting on behalf of South-Eastern Norway Regional Health Authority (Helse Sør-Øst RHF, HSØ), intends to establish a framework agreement for AI-based applications supporting prostate and breast pathology. SPHF will make the solution available to the hospital trusts within the region.

Sykehusinnkjøp HF is jointly owned by Norway's four regional health authorities: Helse Sør-Øst RHF, Helse Vest RHF, Helse Midt-Norge RHF, and Helse Nord RHF, each holding a 25% ownership share. Further information is available at www.sykehusinnkjop.no.

For clarity, the following terminology is used throughout the procurement documents:

- **Tenderer:** a supplier participating in the tender process.
- **Contractor or Supplier:** the supplier awarded a contract.
- **Customer:** Sykehuspartner HF, acting as the ICT service provider for the hospital trusts in Helse Sør-Øst and the contracting party responsible for signing the framework agreement and any subsequent call-off agreements on behalf of Helse Sør-Øst.
- **Users:** the hospital trusts that will use the solution.
- **Solution:** the AI applications covered by this procurement.
- **Client:** Sykehusinnkjøp HF.

1.1. Customers

1.1.1 South-Eastern Norway Regional Health Authority (Helse Sør-Øst RHF)

Helse Sør-Øst RHF is the regional health authority responsible for providing specialist healthcare services in South-Eastern Norway, covering the counties of Akershus, Agder, Buskerud, Innlandet, Oslo, Telemark, Vestfold, and Østfold.

The organization consists of a parent company (the regional health authority) and 11 subsidiary hospital trusts, each operating as an independent legal entity with responsibility for its own results and employer obligations.

Helse Sør-Øst is Norway's largest health region, serving approximately 2.85 million inhabitants. The regional health authority employs around 77,000 people, including temporary staff, and has an annual turnover of approximately NOK 77 billion.

For further information, please visit www.helse-sorost.no.

1.1.2 Sykehuspartner HF

Sykehuspartner HF was established in October 2003 and is one of the Hospital trusts within Helse Sør-Øst RHF. The organization provides shared services in the areas of ICT, HR, and project delivery to all hospital trusts in the region. With approximately 1,400 employees, Sykehuspartner HF is among the largest providers of healthcare-related ICT services in the Nordic region.

Sykehuspartner HF is responsible for delivering ICT services to all hospital trusts in South-Eastern Norway and will act as the Customer under the contract.

For further information, please visit www.sykehuspartner.no.



The following hospital trusts, supported by Sykehuspartner HF, are potential users of the solution:

- Vestre Viken HF (VVHF)
- Sykehuset i Vestfold (SIVHF)
- Sykehuset Telemark HF (STHF)
- Sykehuset Østfold HF (SØHF)
- Akershus universitetssykehus HF (AHUS)
- Oslo universitetssykehus HF (OUS)
- Sørlandet sykehus HF (SSHF)
- Sykehuset Innlandet HF (SIHF)

1.2. Purpose and Scope

The purpose of this tender is to procure AI applications for prostate and mammae pathology.

There is a clear expectation from the national health authorities for increased use of digital and automated solutions within the healthcare sector. One of the key objectives is to address the workforce challenges that, according to national projections, are expected to increase significantly in the coming years.

To meet the expectations of national health authorities while addressing the growing capacity challenges within pathology diagnostics, the project will evaluate artificial intelligence applications for breast and prostate pathology.

The objective is to assess the potential of these applications to support pathologists in their diagnostic work, improve the efficiency of pathology workflows, and contribute to sustainable resource utilization within the specialist healthcare services.

Please see the attached “*Draft requirement specification September 2026*” document for a description of preliminary requirements for the desired solution. The requirements are categorized based on importance and may be subject to changes during the dialogue phase. The Tenderer is encouraged to comment the requirements and is welcome to suggest changes and additional requirements, see instructions in the requirement specification.

As of September 2026, only Akershus universitetssykehus HF (AHUS) has decided to start using the solution shortly after the framework agreement has been signed. The other hospital trusts in Helse Sør-Øst are free to choose whether to start using the acquired application or not.

Number of cases in Helse Sør-Øst and AHUS (2025):

	Total HSØ	AHUS
Prostate cases	7 900	1 000
Breast cases	15 700	2 800

Anticipated Benefits in Workflow and Efficiency



- Automated pre-screening, triaging, and prioritization of clinically urgent cases, with the potential to reduce turnaround times, particularly during periods of high workload or staffing shortages.
- AI-assisted generation of draft pathology reports, streamlining documentation and reporting workflows.
- Decision-support tools that facilitate diagnostic assessment and may reduce the need for additional review in selected routine cases.
- Reduction in pathologist reporting time per case, potentially increasing overall productivity and diagnostic capacity.
- Potential reduction in the use of diagnostic immunohistochemistry (IHC) in selected cases where AI-supported morphological assessment provides sufficient diagnostic confidence.
- Automatic pre-ordering of appropriate IHC tests in cases where ancillary testing is routinely required, such as breast cancer, enabling earlier initiation of testing and reducing diagnostic turnaround time.

Anticipated Benefits in Quality and Patient Safety

- Detection and highlighting of clinically relevant lesions and other diagnostically significant morphological features.
- Reduced risk of clinically significant lesions or morphological features being overlooked.
- More standardized and reproducible diagnostic assessments and reports, including measurements, grading, classification, and biomarker quantification.
- Reduced risk of diagnostic errors and unwanted interobserver variation.
- Improved patient safety through more consistent, reproducible, and robust diagnostic processes.
- Structured extraction of diagnostic and morphological data to support quality improvement, research, analytics, and service development.

The following diagram illustrates the current workflow (figure 1) and a potential future workflow enabled by AI (figure 2).

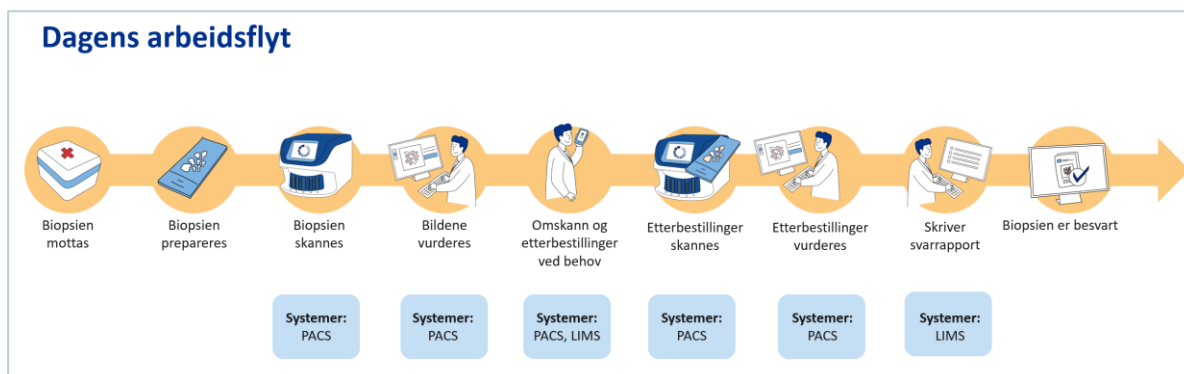


Figure 1

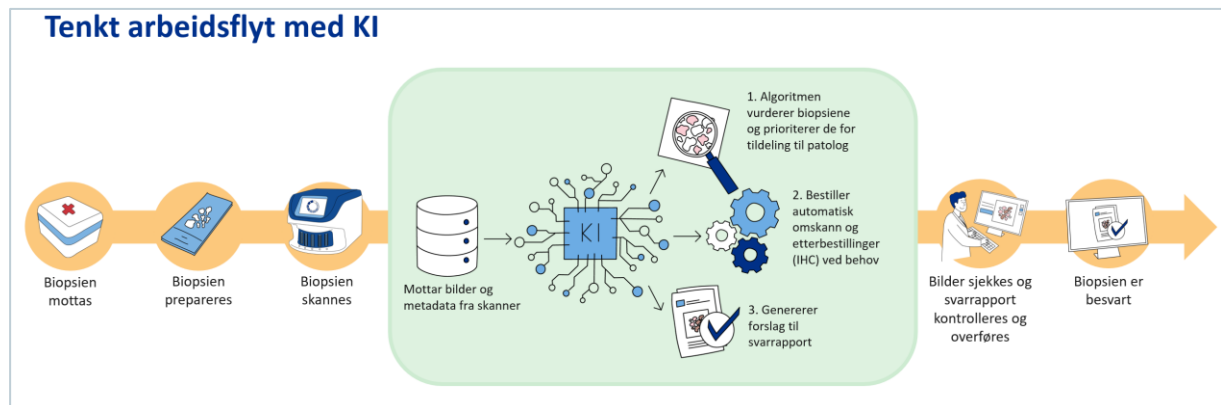


Figure 2

The solution will be integrated into Helse Sør-Øst existing pathology infrastructure. Pathology images (DICOM WSI) are stored in Sectra PACS/VNA, and pathology information is handled in LVMS laboratory system. See “*Draft requirement specification September 2026*” for more detailed information on integration requirements.

Figure 3 illustrates HSØ pathology infrastructure:

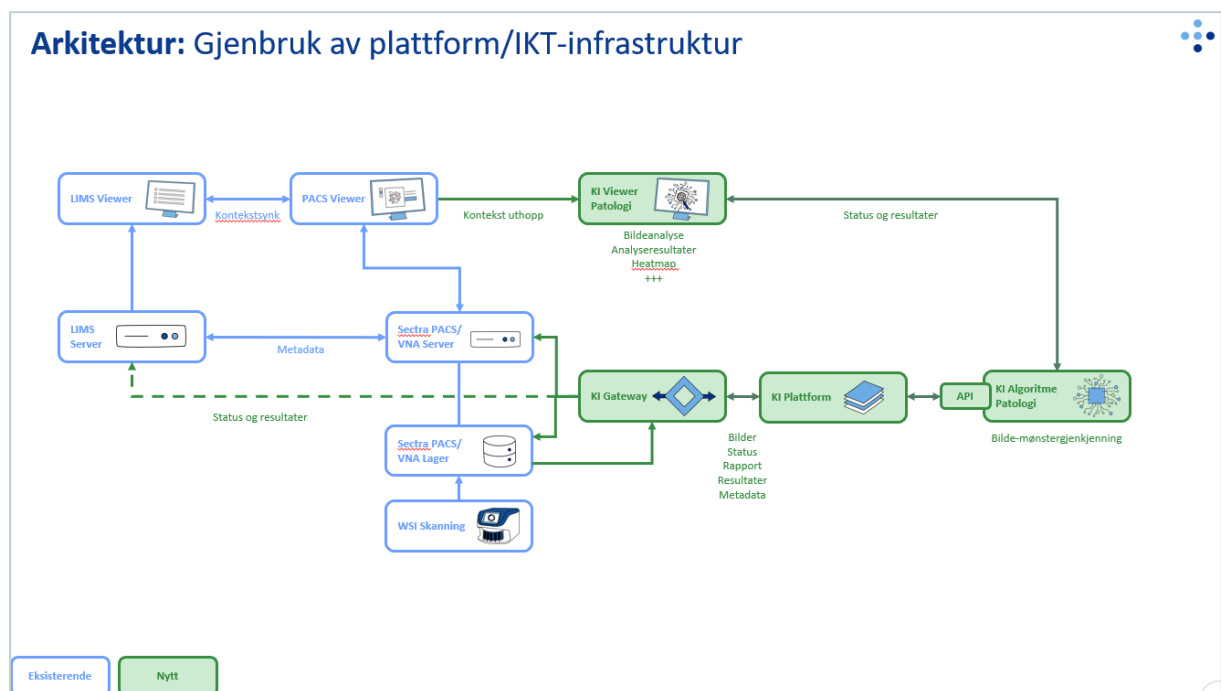


Figure 3



1.3 Agreement form and duration

Sykehuspartner HF plans to enter into an agreement covering the whole scope of the procurement. Sykehuspartner will be the contracting part (Customer), whilst the hospital trusts mentioned in section 1.2 will be the users of the applications acquired.

One relevant agreement is the Norwegian Government's Standard Agreements, Agreement concerning Ongoing Purchases of Services via the Internet (SSA-L), but other agreements, such as the little Cloud agreement (SSA-little sky), may also be relevant. The standard agreements may be adjusted and adapted to fit the purpose of the procurement in the best way. More details will be given during dialogue.

Final contractual terms with appendices will be attached to the Tender Document during the dialogue phase, and no later than together with the invitation to submit the final offer.

If required, a Data Processing Agreement between the Customer(s) and the Data Processor will be established in accordance with the General Data Protection Regulation (GDPR).

The duration of the agreement will be decided during dialogue.

1.4 Sub-contracts

The acquisition is not divided into subcontracts. The Customer and the users consider it advantageous to implement a single solution supporting both prostate and breast diagnostics. An integrated solution is expected to enhance efficiency for pathologists through standardized workflows and a common user interface. Furthermore, it will reduce the risk of user errors associated with switching between different systems, thereby contributing to high diagnostic quality, improved user safety, and strengthened patient safety.

In addition, one complete solution will also reduce the technical and administrative work for Sykehuspartner when establishing the service.

We are looking for a solution that covers all the defined scope as described above and in attachment 3 "*Draft requirement specification September 2026*".

1.5 The Tender Document

The Tender Document consists of this document (Invitation to tender) and the following attachments:

Document	Name
Attachment 1	Application letter
Attachment 2	Answer form technical and professional qualifications
Attachment 3	Draft requirement specification September 2026
Attachment 4a	SSA-L
Attachment 4b	Appendices to SSA-L
Attachment 5a	SSA-sky little cloud
Attachment 5b	Appendices to SSA-little cloud



Attachment 6	Public access to Application and Tender (only available in Norwegian)
Attachment 7	Declaration of commitment (template)
Attachment 8	Self-declaration on non-Russian involvement
Attachment 9	Risk of violations of international Law

The Tender Document may be changed throughout the dialogue phase. The client reserves the right to publish other relevant documents together with inviting Tenderers to submit the first solution proposal and/or later during dialogue.

Attachment 3 is intended as information and input for the qualification phase and shall not be responded to/filled out as part of the application to apply for participation. The requirements are preliminary and may be changed or supplemented. Updated and additional documents will be shared with the Tenderers who are qualified and invited to submit the first solution proposal.

Attachments 4 and 5 are also intended for information purposes at this stage and are therefore only included as links to the templates. The content of the appendices will be further prepared and developed during dialogue.

1.6 Timetable

The procurement is conducted as a competitive dialogue and is divided into three phases: the qualification phase, the dialogue phase, and the tender phase.

During the qualification phase, all interested Tenderers may submit an application to participate in the competition. Only qualified Tenderers who are invited by the Client to submit solution proposals will participate in the subsequent phases.

Qualified Tenderers are invited to the dialogue phase by delivering a first solution proposal. Only Tenderers who submit a first solution proposal will be invited to participate in the dialogue. Based on the solution proposals, a first dialogue meeting will be held. In the dialogue, Tenderers are asked to provide input on (parts of) the requirement specifications and other documents related to the competition. The Tenderer's solution proposals and other input will be used to revise the requirement specification and other relevant documents, which in turn will be the basis for a new solution proposal. During dialogue the Client reserves the right to reduce the number of solution proposals. In such a case, notification will be given. The dialogue ends when the Client is satisfied with the solutions that have been presented during the dialogue and is ready to finalize the requirements and content of the contract. At the end of the dialogue phase, the remaining Tenderers may be invited to deliver a trial tender. The purpose is to assess whether the submitted tenders are according to the guidelines, and to be able to detect and clarify any misunderstandings or significant discrepancies before the tender phase starts.

The tender phase starts with an invitation to submit a final offer. In the invitation to submit a final offer, all requirement specifications, contract documents, award criteria, etc. are final. There is no opportunity to negotiate after final offers have been submitted. See section 2.1 for more information about the procurement procedure.



The client reserves the right, in whole or partial to close parts of the Tender Documents for further discussion during the dialogue, typically if there are extensive discussions around individual topics such as contract terms or otherwise.

All dates/times in the dialogue and tender phases are tentative. Tenderers will be kept updated.

Activity	Date
Qualification phase	
Deadline for asking questions regarding qualification	12.10.2026
Deadline for submitting application	19.10.2026, 10 AM
Notification of the result of the qualification	23.10.2026
Dialogue phase	
Invitation to submit solutions proposal 1	23.10.2026
Deadline for submitting solution proposal 1	10.11.2026, 10 AM
First dialogue meeting	Ultimo November 2026
Further dialogue and test offer	December-February 2026
Tender phase	
Invitation to submit final offer	TBA
Deadline for submitting final offer	TBA
Evaluation	TBA
Allocation decision and notification to the bidders	TBA
Signing and entering into agreement	Q1 2027

Alle dates after deadline for submitting application are tentative. Tenderers will be kept updated on any changes.

2. Rules for conducting the procurement

2.1. Procurement procedure

This procurement will be conducted as a competitive dialogue pursuant to Part I and III in accordance with the Public Procurement Act of 17 June 2016 no. 73 and regulations 2016 no. 12 August 2016 no. 974.

In a competitive dialogue, all interested Tenderers may submit a request to participate in the competition. Only qualified Tenderers who are invited by the Client will be able to participate in the dialogue and tender phases.

The Client plans to invite a limited selection of Tenderers to participate in the dialogue, albeit at least three (3) Tenderers. Any selection among qualified Tenderers will take place based on the qualification applications and the selection criteria in section 6.

The dialogue can be carried out on all aspects of the procurement and in several phases, both in writing and orally. Requirements and/or details concerning the award criteria may be added or removed along the way, and the classification of requirements may be changed until the invitation to submit the final offer is sent out.



The Client reserves the right to reduce the number of solutions during the dialogue phase. Such a reduction will be made according to the award criteria.

The Client will end the dialogue phase by setting a common deadline for receiving final offers from the remaining Tenderers. It is not permitted to negotiate the final offers.

Communication and dialogue during the competitive dialogue will take place in Norwegian or English.

2.2. Communication

All communication during the procurement process shall take place via the communication module in the Client's procurement tool (Ivalua). This is in order for all communications to be logged. Other communication with people participating in the decision-making process is not permitted, and inquiries that occur in any other way cannot anticipate an answer. In the event of any questions concerning all providers, the Client will answer this anonymously to all Tenderers.

2.3. Tax certificate

The Tenderer shall submit a tax certificate for VAT and tax certificate for tax. This applies only if the Contractor is Norwegian. Tax certificate shall be submitted at the same time as the qualification application.

The tax certificate shall not be older than 6 months calculated from the deadline for submitting a request to participate in the competition.

2.4. Pay and working conditions

Regulations concerning pay and working conditions in public contracts shall ensure that employees in companies that perform services and construction work for public contractors have no worse pay and working conditions than those resulting from applicable general regulations or nationwide collective agreements.

The contract terms relevant in this procurement have regulations that contribute to the employees of the Contractor and any subcontractors who perform work on the contract receiving these minimum conditions.

In accordance with the regulations, we will require the necessary documentation from the Contractor and ensure that the provisions are complied with. In the event of Contractor's non-compliance with the regulations, we will impose sanctions under the contract.

2.5. International sanctions – non-Russian involvement

The Customer is subject to a prohibition on awarding or implementing public contracts or concession contracts with legal entities (individuals and companies) covered by § 8n of Regulation 15 August 2014 No. 1076 on restrictive measures related to actions undermining or threatening Ukraine's territorial integrity, sovereignty, independence, and stability (Sanctions Regulation Ukraine -



territorial integrity, etc.). The regulation provision is based on the Act of 16 April 2021 No. 18 on the implementation of international sanctions (the Sanctions Act) § 2.

The Customer relies on loyal compliance from our suppliers in adhering to the provisions of the sanction's framework. Tenderers covered by the mentioned regulatory provision will be rejected from the competition.

The Tenderer shall submit a completed version of Attachment 8, the Declaration of non-Russian Involvement, along with the application.

In addition, the Tenderer shall submit a completed version of Attachment 9 regarding Risk of violations of International Law.

2.6. Language

The application, solution proposals and tender shall be written in English. Attachments in Scandinavian will be accepted. The dialogue will be in English or Scandinavian.

The agreement will be in English.

2.7. Submission of application and tender

Applications for participation in the competition, solution proposals and tender shall be submitted electronically via the Client's procurement tool Ivalua. The system does not allow the delivery of offers after the deadline set in Ivalua.

Questions regarding registering or functionality in Ivalua, contact support via telephone +47 406 39 856 or e-mail: support@ms.kpmg.no

It is recommended that the application and tender are submitted well before the deadline. Submitted applications and offers may be changed until the end of the deadline. The most recently submitted application/offer is considered the final one.

2.8. Costs

Tenderers are expected to prepare and submit the application solution proposals and tender at their own expense and risk. Costs and expenses incurred by the Tenderer related to the procurement shall be borne by the Tenderer. The Client undertakes no economic liability for work performed in connection with the Tenderer's participation in the competition.

2.9. Public access to tenders and procurement protocol

Tenders and procurement records can be exempted from public disclosure until the choice of Tenderer is finalized; see § 23, third paragraph, of the Norwegian Freedom of Information Act of 19 May 2006. From this point in time and onwards, access can be requested to these documents, although exceptions may be made for information that is subject to a statutory duty of confidentiality. Typical confidential information is information regarding personal matters and trade secrets (technical devices and procedures, as well as operational or business matters that for



competition reasons it is important to keep secret in the interests of the person whom the information concerns).

The Tenderer must submit a redacted version of the application and offer where information regarded as confidential must be black-boxed. See Attachment 6 for guidance regarding redacting documents.

The Tenderer must also submit a separate document according to the template in Attachment 6 to justify the reasons for redacting.

If the application or tender does not contain any information considered confidential, this must be confirmed in the Application/Tender letter.

3. Application for participation in competition

3.1. General

An application shall be made for participation in the competitive dialogue.

All requests for participation shall be submitted electronically via the Client's procurement tool, Ivalua, within the given deadline, cf. section 1.6.

3.2. Content and structure of the application

The application should be delivered with file names according to the following structure:

Document	Name
Appendix 1	Application letter
Appendix 2a	Answer form technical and professional qualifications
Appendix 2b	Documentation related to qualification requirement 5.1 Certificate of establishment
Appendix 3	Tax certificate for paid VAT and tax
Appendix 4	Declaration of commitment for supportive businesses (if relevant)
Appendix 5	Parent company guarantee, bank guarantee etc. (if relevant)
Appendix 6	Declaration of solidarity responsibility (if relevant)
Appendix 7a	Rationale for redacting the application. See section 2.9.
Appendix 7b	Redacted version of the application
Appendix 8	Self-declaration on non-Russian involvement
Appendix 9	Risk of violation of International Law



3.3. Deadline for requesting a temporary injunction

Deadline for requesting a temporary injunction against the Client's decision to reject a request to participate in the dialogue or not to select a Tenderer, is 15 days counted from the day after the information was sent, cf. Section 20-7 of the Procurement Regulations.

4. The European Single Procurement Document (ESPD)

4.1. General information about the ESPD-form

The Tenderer shall fill out the ESPD-form as stated in this document and in the procurement tool (Ivalua). The Tenderer must submit all documentation relating to the qualification requirements as part of the application and within the deadline.

4.2. National reasons for rejection

In accordance with ESPD Part III: Exclusion grounds Section D: "Other exclusion grounds that may be foreseen in the national legislation of the contracting authority's or contracting entity's Member State" states that in this competition all the reasons for rejection apply to section 24-2 of the Procurement Regulations, including the purely national reasons for rejection:

- Paragraph 24-2 (2). The Client shall reject a Tenderer if he is aware that the Tenderer has been legally convicted or has accepted a fine for the specified conditions. The requirement to reject a Tenderer who has adopted fines is a special Norwegian requirement.
- Paragraph §24-2 (3) letter i). The reason for rejection in the ESPD form relates only to serious errors in professional practice, while the Norwegian reason for rejection also includes other serious mistakes that may cause doubt regarding the professional integrity of the Tenderer.

5. Qualification requirements

To be invited to dialogue, interested Tenderers must fill out the ESPD form which states that he meets the qualification requirements. The documentation related to the requirements below shall be attached to the application, cf. section 3.2.

The tenderer must have an organization that is suitable for ensuring that the contractual obligations are fulfilled throughout the contract period. For this reason, requirements are set for economic and financial capacity and for technical and professional qualifications (Qualification requirements). The Tenderer must meet all qualification requirements.

5.1. Registrations, authorizations, etc.

Eligibility requirements	Documentation requirements
The Tenderer shall be registered in an enterprise register or a trade register in the state where the bidder is established.	Norwegian companies: Certificate of establishment Foreign companies: Documentation that the company is registered in the register of enterprises, professional register, or a trade



	register in the state where the Tenderer is established.
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5.2. Economic and financial capacity

Requirements	Documentation requirements
The Tenderer shall have sufficient economic and financial solvency to be able to carry out the contractual obligations. The Tenderer shall be creditworthy without collateral, i.e. minimum “A” rating or a risk indicator of “2” or better based on Dun & Bradstreet Finance Analytics.	After the deadline for submitting application, the Client will order a rating report from D&B Finance Analytics to verify that the Tenderer is creditworthy without collateral. The Tenderer is encouraged to control whether he fulfils the requirement. The Tenderer may determine his economic and financial capacity by any other document, including, for example, by a parent company guarantee, bank guarantee, etc. When using the parent company's guarantee, it is requested that the Tenderer provides documentation that the parent company is able to take over the subsidiary's financial and financial contractual obligations.

5.3. Technical and professional qualifications

Requirements	Documentation requirements		
The Tenderer shall have sufficient ability to carry out the contractual obligations. The Tenderer shall have experience in delivering solutions as described in chapter 1. In the assessment, the Client will emphasize the relevance, size, and complexity of previous deliveries.	The Client will assess the Tenderers fulfilment of the eligibility requirement based on the following information from the Tenderer: An overview of the most important and relevant deliveries of AI solutions for both mammae and prostate pathology in the last three (3) years, including information on scope/value, time of delivery, as well as the name of the customer. Please use the template in Attachment 2 Answer form technical and professional qualifications.		
The Tenderer shall have sufficient capacity to deliver, implement and maintain AI solutions for mammae and prostate pathology. In the assessment, the Client will emphasize capacity in relation to the scope of this competition.	Enter the number of resources as specified in the following table: <table><tr><td>Average number of man-years last 2 years (2024-2025)– whole business</td></tr><tr><td>Average number of managers last 2 years (2024-2025)</td></tr></table>	Average number of man-years last 2 years (2024-2025)– whole business	Average number of managers last 2 years (2024-2025)
Average number of man-years last 2 years (2024-2025)– whole business			
Average number of managers last 2 years (2024-2025)			



	Number of man-years relevant to this delivery:
	• Number of resources - product development
	• Number of resources - testing
	• Number of resources - support and maintenance
	• Number of resources – project management
	• Number of resources – implementation
	• Number of resources – training
	A description of technical personnel or technical devices, especially those responsible for quality control, which the Tenderer advises to perform the contract.
In addition, the Tenderer is asked to describe how much of the contract, and which parts, are planned to be set aside to sub-contractor(s).	
Please use the template in Attachment 2 Answer form technical and professional qualifications.	

5.4. Support from other businesses

If a Tenderer is not able to fulfil the qualification requirements in sections 5.2 and 5.3 on its own, the Tenderer can rely on other businesses (i.e. parent company or subcontractor) to meet the qualification requirements. This applies regardless of the legal association between the Tenderer and the business(es). If a Tenderer wishes to rely on other businesses to satisfy the qualification requirements, the ESPD declaration must be delivered electronically for both the Tenderer and the business(es) he will rely on. In addition, the Tenderer must deliver a declaration of commitment for each of the businesses, cf. template in Attachment 7. The declaration must specify how and in which areas the company will support the Tenderer.

If the Tenderer relies on the capacity of other businesses to meet the requirements for economic and financial capacity, the business(s) must be solidarity responsible for the performance of the contract. This must be documented by adding a declaration of solidarity responsibility. In the event of support from a parent company, a parent company guarantee must be attached.

This information will not affect the Contractor's contractual responsibility.



6. Selection among qualified Tenderers

Tenderers who meet the qualification requirements set out in chapter 5 and who are not rejected, will be deemed qualified. To the extent that there are sufficient numbers of qualified Tenderers, the Client will select a limited number of Tenderers to participate in the competitive dialogue, albeit at least three (3).

Any selection among qualified Tenderers to participate in the competitive dialogue will take place based on an overall evaluation of which qualification applications best meet the following qualification requirements for participation in the competition, in ranked order:

- Relevant deliveries and references
- Tenderers capacity

The Client will give the Tenderers who are rejected or not selected a written notification as soon as possible. The notice will contain a brief justification.

7. Solution proposal and tenders

The following chapters are only applicable to the Tenderers who are qualified and selected to participate in the dialogue phase. All Tenderers must first apply for participation and then await any invitation to the dialogue. Tenderers who submit an application for participation, but are not invited to the dialogue or to submit a final tender, will be notified.

Further information on how the dialogue will take place, including deadlines for the delivery of solution proposals and the submission of final offers, will be sent to selected Tenderers after the qualification phase.

7.1. Alternative offers

Alternative offers are not accepted.

7.2. Parallel offers

Only one offer per bidder is allowed in the competition. Parallel offers are not accepted.

7.3. Reservations

Any reservations to the tender and/or contract documents must be listed in the Tender letter. The reservations must be clear and understandable in order to make the Client able to assess these without contacting the Tenderer. Reservations that are considered substantial will lead to rejection. An offer that includes several minor reservations may be rejected if the reservations in total are substantial. In any case, the Client has the right to refuse offers with deviations that are not insignificant.



During the dialogue phase, the Client expects the Tenderers to specify their reservations as early as possible to achieve an effective process and avoid unnecessary rejections and/or delays late in the process.

Tenderers are encouraged to ask questions prior to submitting a solution proposal or offer.

7.4. Validity of the final tender

The final tender is valid and binding for four (4) months following the deadline of the final offer.

7.5. Demonstration

It may be appropriate to conduct a demonstration and/or reference visits (digital or physical) during the competition. This may also become part of the evaluation of the solution offered. A demonstration may also be in the form of a test of the solution based on a set of exams provided by the Customer. In such a case, the Tenderers will be asked to give a limited number of users access to the application offered.

A demonstration will take place in accordance with the principle of verifiability and equal treatment.

8. Award criteria and evaluation

The award of the contract will be made based on which offer has the best ratio between price/cost and quality. Final award criteria, sub-criteria and weighting will be decided during the dialogue and no later than in the invitation to submit a final offer.

Allocation criterion	Ranking
Quality	1
Cost	2

During the dialogue phase the Client will decide how to include climate and environmental requirements and/or criteria.

According to Norwegian Public Procurement Act § 5b climate and environment shall be weighted minimum 30 %. During the dialogue phase the Client will decide whether climate and environment shall be weighted according to this, by including contractual requirements or a combination. The background for this is that the nature of the procurement and its climate and environmental footprint, will be clarified in more detail during the dialogue.

8.1. Elaboration of the award criteria

8.1.1. Quality

Through the competitive dialogue, the components of the quality award criterion will be discussed with the Tenderers. Through the dialogue, other and more detailed quality criteria can be introduced before invitation to submit a final offer. For the quality award criterion, the following are assumed to be components:



- Test results
- Requirements
 - Functional requirements
 - Technical and security requirements
- Establishment plan
- Maintenance and support

8.1.2. Cost

In the dialogue, detailed price appendices will be finalized before the invitation to submit final offers and subsequent evaluation. For the price/cost criterion, the following are assumed to be components:

- Price per case
- Establishment cost
- Consultancy services

8.2. Award of contract

A decision on the award of the framework agreement will be notified in writing to all Tenderers at the same time and at a reasonable time before the agreements are signed. The decision will include a justification for the choice of Contractor and provide information about the period before the contract is signed (stand-still period).

The Client reserves the right at any time to end the competition if there is a factual reason, including if the Customer considers that the answers do not hold sufficient quality, if the solutions and conditions offered are not considered to satisfy the Customer's requirements and needs and/or if the Client considers that there is insufficient competition between the participating Tenderers within each of the different parts of the acquisition.